

## Law Interview Advice

- Questions to consider:
  - What skills do you have that would make you suited to the role?
  - Why do you want to pursue a career as a solicitor/commercial lawyer?
  - Scenario-based questions, e.g. “you’re a trainee in x department and a client tells you y or you overhear z... what do you do?”
    - Take a few seconds to think.
    - Consider how that action might affect your integrity and your client.
    - The Solicitors Regulation Authority’s Code of Conduct (particularly the seven principles:  
<https://www.sra.org.uk/solicitors/standards-regulations/principles/>) could be a helpful guide.
  - Commercial firms might ask how you would handle representing oil companies or fossil fuel producers, for example.
    - Consider the importance of the right to legal representation when putting your argument together.
- Commercial awareness
  - Defining commercial awareness
    - General knowledge about business with a view to understanding the industry in which you advise and the industries to whom you give advice
    - Being able to approach problem solving with awareness of key business drivers
  - Find a business news story. Don’t just read it!
    - Follow the story in different news outlets to limit bias.
    - What are the social/political/economic implications?
    - Link the story to the firm... what practice areas or sectors might this involve?
    - How might this story impact clients / client service?
- Consider the legal industry as a whole.
  - How might the firm you are interviewing with stand out from its competitors?
  - What factors might impact the legal industry in the future? How could the legal industry prepare?
    - An important area to make firm-specific: look at their practice areas and look at news stories on the firm/practice area.
- Read the firm’s website!
  - Be able to name at least one of their clients if asked.
  - Be able to name at least a few practice areas.
  - Research recent cases/deals that have been worked on, pick one or two that interest you!
- Resources
  - Practice area organisations such as  
<https://www.competitionlawassociation.org.uk/essay.htm> (competition law),  
<https://www.crela.org.uk/> (commercial real estate law)

- This is also a great resource which compiles legal blogs by the sector:  
<https://www.chambersstudent.co.uk/where-to-start/commercial-awareness/commercial-awareness-resources-legal-blogs>
- A guide to answering commercial awareness questions:  
<https://www.lawcareers.net/Explore/BlogPost/Harry-Clark/4-Common-Commercial-Awareness-Interview-Questions-And-How-To-Answer-Them>